

MiDEAL

Winter 2007



Jennifer M. Granholm
Governor

Lisa Webb-Sharpe
Director, DMB



Partners in Achieving Excellence

Membership Includes:

- Cities and Villages
- Townships
- Counties
- Road Commissions
- School Districts
- Intermediate School Districts
- Colleges
- Universities

Michigan Delivering Extended Agreements Locally

Director's Report

By Elise Lancaster

I would like to take this opportunity to introduce myself and thank you for your support and participation in the MiDEAL program.

As the Director of Purchasing Operations, I have had the opportunity to work with many of you to build the MiDEAL program into the award-winning success that it is today.

In the spirit of Governor Granholm's State-of-the-State address, I am looking forward to continuing to build the MiDEAL program by working closely with you to achieve savings for you, our MiDEAL members.

DMB Purchasing Operations is committed to delivering the best possible program to help you achieve your goals, and to deliver top quality services to your customers.



Changing of the Guard

A year ago, we introduced you to Sue Schweim, who would become an extremely productive part of the MiDEAL team. Her hard work gained her nothing short of recognition and respect throughout the state.

In January, Sue and her predecessor, Penny Saites, followed Sean Carlson to new positions with the Michigan Speaker of the House. While we will miss three very important members of the MiDEAL team, we know they will do great and wonderful things in their new position.

Luckily, we still have Mary Hanses, a familiar face who has been a part of the MiDEAL program for over ten years. Tony Des Chenes, a Division Director in the Purchasing Office, will also help MiDEAL to thrive and continue to succeed.

www.michigan.gov/MiDEAL

A Taste of Salt

It's road salt time of year again!

Maybe not popular with the non-procurement crowd, but important enough for public purchasers to mark it on their calendar.

The MiDEAL salt commitment forms were mailed out to members in early March. For your convenience a blank copy will be posted on our Website. Completed, signed commitment forms are due back to DMB Purchasing Operations by April 16, 2007.

As in past years, members can order 50-ton increments of both early fill and seasonal backup. Members can also request increments of less than 50 tons for seasonal backup.

Questions are welcome — please contact Mary Hanes at (517) 335-4364 for assistance.



Think Spring — Think Mowing! Lawn and Grounds Equipment

Lawn and Grounds Equipment Contracts

Current contracts cover John Deere, Jacobsen and New Holland North America equipment.

More contracts to come! Register for ListServ and check out the website for updates!

Grounds Equipment contracts are popular with MiDEAL members.

Purchasing Directors — please make sure your departments know that they can buy off of the State contracts. Do you have a municipal golf course? County golf course? Parks and recreation department? Cemetery? If so, you may be interested in these contracts.

Current contracts allow members to purchase John Deere, Jacobsen and New Holland North America equipment. Based on Member requests, additional contracts will be available in the near future.

For specs and pricing, visit www.michigan.gov/MiDEAL, and select the "Contract Listing" tab.

Tony's Corner

By Tony Des Chenes

Scheduling a Presentation

To help spread the word about MiDEAL, we are happy to meet with anyone who wants more information about our program. If you are interested, please contact Tony Des Chenes at (517) 335-1559.

Thank you!

I have had a chance to meet with several MiDEAL vendors and our meetings were nothing short of successful. Thank you for your input and feedback. This program is designed to work *for* our members; without your ideas and suggestions we could not have this continued success.

Faster MiDEAL Updates!

Tired of waiting by your mailbox for the newest information about MiDEAL? Sign up for the MiDEAL Email List and receive the latest updates about what is new and hot with our program. You can even communicate with fellow members!

Signing up is easy. Just click the "Local to Local List Serv" button on the left of our MiDEAL webpage, fill out the necessary information and you are automatically a part of the ListServ team!

Check it out at: www.michigan.gov/MiDEAL



Medical Supplies Available!

www.michigan.gov/MiDEAL

NEW!

Purchasing Operations is excited to announce that medical supplies are now available through the MiDEAL program. Four vendors have signed on to the MiDEAL program, J&B Medical, Seneca Medical, Krasity's Medical and Foster Family Medical. We are always looking for new and exciting ways to provide to you the supplies and services you need. Please continue to check our website for more updates and news.

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Vendor	Contract Number
J&B Medical	071B7200163
Seneca Medical	071B7200162
Krasity's Medical	071B7200164
Foster Family Medical	071B7200166

Links of Interest

Michigan Municipal League (MML)

www.mml.org — (734) 662-3246

Michigan Township Association (MTA)

www.michigantownships.org — (517) 321-6467

Michigan Association of Counties (MAC)

www.micounties.org — (517) 372-5374

County Road Association of Michigan

www.micountyroads.org — (517) 482-1189

Michigan Association of School Administrators

www.gomasa.org — (517) 327-5910

Michigan Association of Intermediate School Admin

www.gomaisa.org — (517) 327-9260

Michigan School Business Officials (MSBO)

www.msbo.org — (517) 327-5920

Michigan Community College Association (MCCA)

www.mcca.org — (517) 372-4350

President's Council, State Universities of Michigan

www.pcsum.org — (517) 482-1563

National Association of Educational Buyers (NAEB)

www.naeb.org — (443) 543-5540

Michigan Public Purchasing Officers Association

www.mppoa.net — (517) 886-2794

Have a link to add to our interest list? Please contact Mary Hanses at hansesm@michigan.gov

MiDEAL: More Than Just Salt!

Ammunition	Managed Records Retention Center
Blister Packages	Medical Supplies
Body Armor	Natural Gas Supply Management
Boots	Office Equipment/Supplemental Moving
Breath Testers (PBT)	Office Supplies
Cable — Voice & Data	Open Space Office Furniture
Calcium Magnesium Acetate (CMA) De-Icer	Paper Tubes
Carpet Tiles and Adhesive	Paper Products – Disposable
Cellular Telephone Equip & Service	Personal Hygiene Products
Computers	Pharmaceutical Distribution-Wholesaler
Confidential Records Destruction	Plastic Ware (Cambro) Products
Copiers	Press, Platemaking & Composition Supplies
Defibrillators	Procurement Card Program
Electrical Supplies	Reflectorized Sheeting (for license plates)
Electric Lamps (Light Bulbs)	Removal & Disposal of Large Animal Carcass
Emergency Backup Services & Facilities	Safety Products, Miscellaneous
Emergency Disposable Blankets	Salt, General
Data & Comm Engineering & Design Services	Salt, Bulk Rock,
Eyewear, Safety & Prescription	Sand, Ice Control
Fabric	Scan Equipment, Live Signs
Factory Hazardous Waste Disposal	Snowmobile Trail Signs
File Cabinets	Speed Measurement Devices, Radar & Lidar
Fluvirin Influenza Virus Vaccine	Telecomm Voice/Data Products & Services
Food	Telephone System – Electronic Key Systems
Frames, Pedestal-Base Plate & Conventional Post	Telephone System – PBX Phone Systems
Freight Services	Tires & Tubes
Fuel Card Services	Touch Tone System
Fuel Oil, Gasoline & Diesel Fuel	Traffic Signal Devices and Parts
Fuses and Flares	Two-Way Radios
Gas, Liquid Propane	Uniforms
Guardrail Beams & Parts	Vehicles-Passenger
Hardware & MRO Items	Vehicles-Patrol
Hazardous Waste Disposal	Vests, Safety High Visibility
Homeland Security Items	Video & Audio Surveillance Systems
Hospital Medical Supplies	
Janitorial & Industrial Supplies	
Laboratory Supplies	
Lawn & Garden Equipment	
Layettes/Car Seats	
Mailing Equipment	